



Driving value and
service home to you

BROWNSTONE INSURANCE

**THE SCIENCE OF INSURANCE
THE ART OF DELIVERING VALUE**

Brownstone is not afraid to break the mold if it means bringing a better product and service to our customers.

During the 1970's, the New York housing market was experiencing a time of revitalization and transition. Insurance agencies were not keen on insuring the older buildings with flat roofs in transitional neighborhoods. Pioneering agents living in the area made note of the lack of insurance coverage for these properties, and the Brownstone Program was born. And for over 3 decades the program has evolved and grown as much as the neighborhoods in which it started.

Glenn Montgomery and Wayne Fick brought this fresh idea to Boston in 1982. Under their direction, Brownstone has remained one of the most competitive and innovative master policy providers in the area.

For three decades, Brownstone Insurance has been doing business differently and doing it better.

The company:

- Wrote 3-year policies when the standard was one
- Doubled liability limits to \$2 million when the standard was \$1 million
- Went “green” before such an initiative was important to other companies



With a combined 68 years experience between the company co-founders, and employees averaging 12 years of service, the staff of Brownstone Insurance is highly experienced and truly dedicated to helping their local community with their insurance needs.

Our local roots are apparent in the way we do business. From personal appearances at condo association meetings to our community service efforts, Brownstone cares about the community where we all live and work.

Today, the Brownstone Program offers competitive premiums to house-proud owners of apartment buildings, condominiums, triple-deckers, row houses, townhouses, duplexes, active adult communities, office condos and of course brownstones. We insure thousands of properties throughout Massachusetts, and we accept submissions from Rhode Island and Connecticut as well.



The Brownstone Program is the perfect protection for properties that have 2-20 units per building. And unlike most insurance programs, Brownstone writes master policies that provide “all in” coverage, meaning that the walls, ceilings and floors would be covered as well.

Our program has no coastal restrictions in the Greater Boston area and only a 1/2 mile wind restriction in all other areas, and with our convenient online quoting tool, you will receive a quote within 30-minutes from completing the form.

As a company rooted in solving problems for consumers, Brownstone has recognized the need to embrace technology and connect with our customers at their convenience.



We offer:

- Full in-house customer support
- Online quoting tools
- E-newsletter service to keep you updated with insurance law changes, emergency information, severe weather alerts and more
- Instant assistance via our Live Chat application on our website, Twitter and Facebook accounts
- 3 year policies
- Same-day policy issuance and mailing
- A special website dedicated to brokers at www.brownstoneinsurancebrokers.com



Brownstone Insurance has been insuring local neighborhoods for nearly 30 years, and we look forward to 30 more.

Our company has consistently grown and improved our services over the course of our 30 year history to be able to offer the best product to our customers, and we will continue with that trend.

Contact our team and we will provide you with an obligation-free estimate of what it would cost you to protect your property with the Brownstone Program.

Our team will show you how little it costs for the broad protection you deserve.

Call (617) 236-6400

Email sales@brownstoneinsurance.com

Brownstone staff members are also available for Live online chats Monday-Friday between 8:30am and 4:30pm. Navigate to www.brownstoneinsurance.com and click the blue chat icon in the left menu to initiate a session.

Your may also connect with us online to learn more.



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